



SAP C_C4H47I_34 STUDY GUIDE PDF

**SAP Sales Cloud Version 2 Implementation Consultant Certification
Questions & Answers**

Details of the Exam-Syllabus-Questions

C_C4H47I_34

[SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2](#)

80 Questions Exam – 61% Cut Score – Duration of 180 minutes

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Get an Overview of the C_C4H47I_34 Certification:

Who should take the [C_C4H47I_34 exam](#)? This is the first question that comes to a candidate's mind when preparing for the Sales Cloud Version 2 Implementation Consultant certification. The C_C4H47I_34 certification is suitable for candidates who are keen to earn knowledge on the Cloud Solutions and grab their SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2. When it is about starting the preparation, most candidates get confused regarding the study materials and study approach. But C_C4H47I_34 study guide PDF is here to solve the problem. C_C4H47I_34 PDF combines some effective sample questions and offers valuable tips to pass the exam with ease.

Why Should You Earn the SAP C_C4H47I_34 Certification?

There are several reasons why one should grab the C_C4H47I_34 certification.

- The Sales Cloud Version 2 Implementation Consultant certification proves to be one of the most recognized certifications.
- The certification badge proves the knowledge of the candidate regarding subject matters and makes his resume presentable to potential candidates.
- Thus earning the [SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2](#) is a powerful qualification for a prosperous career.

What Is the SAP C_C4H47I_34 Sales Cloud Version 2 Implementation Consultant Certification Exam Structure?

Exam Name	SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2
Exam Code	C_C4H47I_34 » SAP Sales Cloud Version 2 Implementation Consultant Certification Online Practice Test
Level	Associate
Exam Price	\$543 (USD)
Duration	180 mins
Number of Questions	80
Cut Score	61%
Reference Books / Trainings	C4H47I (LSC content only)
Schedule Exam	SAP Learning
Sample Questions	SAP C_C4H47I_34 Certification Exam Sample Question
Recommended Practice	SAP Sales Cloud Version 2 - Implementation Consultant Certification Practice Test

Enhance Knowledge with C_C4H47I_34 Sample Questions:

Question: 1

As an Administrator you are maintaining new Employees and their teams. How can you assign Employees to the respective reporting line Managers?

Please choose the correct answer.

- a) Managers and Employees have to be maintained within the Organizational Units
- b) Managers have to be maintained within Business Users
- c) Managers have to be maintained within Employees
- d) Managers and Business Users have to be maintained within the Organizational Structure

Answer: a

Question: 2

Which entities can be created from the Opportunity workspace?

There are 3 correct answers to this question.

- a) Appointment
- b) Email
- c) Deal Room
- d) Lead
- e) Call List

Answer: a, b, c

Question: 3

Which prerequisites are considered when configuring Pipeline Management and Forecasting?

There are 2 correct answers to this question.

- a) Forecast Categories must exist.
- b) Deal Intelligence must be enabled.
- c) Forecast Hierarchy must exist.
- d) Lead Intelligence must be enabled.

Answer: a, b

Question: 4

Which actions are possible outputs of configuring Autoflow?

There are 3 correct answers to this question.

- a) Send Emails
- b) Send Event Notifications
- c) Send Info Notifications
- d) Send Response Notifications
- e) Send Approval Notifications

Answer: a, b, c

Question: 5

When configuring Machine Learning, what is the correct sequence when training the Deal Intelligence model?

Please choose the correct answer.

- a) 1. Check
2. Add
3. Train
4. Activate
5. View
- b) 1. Add
2. Check
3. Train
4. View
5. Activate
- c) 1. Check
2. Train
3. Add
4. Activate
5. View
- d) 1. Add
2. Train
3. Check
4. View
5. Activate

Answer: a

Question: 6

As a Sales Representative, which of following activities can you perform using Digital Selling Workspace?

There are 3 correct answers to this question.

- a) View Sales KPIs
- b) Manage Call List
- c) View Pipeline
- d) Manage Leads
- e) Manage Quotes

Answer: a, b, d

Question: 7

When logged into the SAP Sales Cloud mobile application, which objects are available for the business user to create through the Quick Add (+) icon?

There are 3 correct answers to this question.

- a) Lead
- b) Task
- c) Appointment
- d) Call List
- e) Order

Answer: a, b, c

Question: 8

As a Sales Manager, you would like see how your Playbooks are performing in the real world to win deals. What information does Playbook Effectiveness display?

There are 3 correct answers to this question.

- a) Actual Average Usage
- b) Effectiveness Score
- c) Opportunity List
- d) Opportunity Score
- e) Call List Usage

Answer: a, b, c

Question: 9

Which parameters are required for an Administrator to create a new email channel?

There are 2 correct answers to this question.

- a) Channel email address
- b) Display email address
- c) Object
- d) Internal email code

Answer: a, c

Question: 10

As an Administrator, you need to add to the base functionality of SAP Sales Cloud Version 2 using App Extensibility. What features are available to meet your business requirements?

There are 3 correct answers to this question.

- a) Adaptation rules
- b) Routing rules
- c) Determination rules
- d) Validation rules
- e) Extension field

Answer: c, d, e

What Study Guide Works Best in Acing the SAP C_C4H47I_34 Sales Cloud Version 2 Implementation Consultant Certification?

The C_C4H47I_34 study guide is a combination of some proven study tips and the combination of all valuable study materials like sample questions, syllabus and practice tests in one place.

Explore the Syllabus Topics and Learn from the Core:

If you are determined to earn success in the Sales Cloud Version 2 Implementation Consultant exam, getting in full touch of the [syllabus](#) is mandatory. During preparation, you might not like all syllabus sections or topics, but try to get at least the fundamental knowledge from the sections you don't like. The more you possess knowledge on all syllabus sections, the more is the chance to attempt maximum number of questions during the actual exam.

Make Your Schedule:

Studying and completing the syllabus becomes easier, if you work on the syllabus topics after making a schedule. Your syllabus must mention what areas you want to cover and within what time. Once you make a schedule and follow it regularly, syllabus completion becomes easier and preparation becomes smoother.

Get Expert Advice from the Training:

Do not forget to join the SAP C_C4H47I_34 training if it is providing any. Training enhances the practical knowledge of a candidate, which helps them to work well in the practical field during projects.

Get Access to the PDF Sample Questions:

If your study material is in a [PDF format](#) or the materials are mobile-friendly, what could be better than that? Get access to the free sample questions and keep enhancing your knowledge beyond the syllabus.

Avoid Dumps and Utilize the SAP C_C4H47I_34 Practice Test:

Why should you rely on practice tests? The reason is simple: you must get familiar with the exam pattern before reaching the exam hall. An aspirant aware of the exam structure and time management during the exam preparation can perform well in the actual exam and attempt the maximum number of questions during the exam.

Many aspirants prefer to read from dumps, but they miss out on the self assessment method. Therefore, C_C4H47I_34 practice tests always stand out to be the better choice than dumps PDF.

Avail the Proven C_C4H47I_34 Practice Test for Success!!!

Do you want to pass the C_C4H47I_34 exam on your first attempt? Stop worrying; we, ERPPrep.com are here to provide you the best experience during your SAP Sales Cloud Version 2 - Implementation Consultant preparation. Try out our free mock tests to get a glimpse of our quality study materials, and build your confidence with the premium [C C4H47I 34 practice tests](#). Our expert-designed questions help you to improve performance and pass the exam on your first attempt.